The Global Fund
To Fight AIDS, Tuberculosis and Malaria

**Issue Date: 28th October 2015**

**Subject: REQUEST FOR PROPOSAL (RFP) TGF-15-060**
**Round 1: Questions and Responses**

Note where questions included a company name these have been modified to protect anonymity.

| No | Question | Response |
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| 1 | In General Instructions, point 3.1.2.d, it is stated "an additional pricing proposal will be required for FCA terms" we would like to clarify whether that requirement will form part of this RFP; and if so, will both the (a) FCA containerized nearest port and (b) FCA seller's premises be required? | The pricing submitted should be as defined in section C specifically FOB port of departure. Section D has been included to indicate that the Global Fund may require FCA pricing at a later date. |
| 2 | In Product Specification, point 3.3.4. Accessories, we will quote based on our standards as follows:<br>(a) for insert: one-sided, black-and-white, and<br>(b) for label: does not include multi-colored logo printing nor additional text.<br>(c) these (2.b. above) additional requirements will fall into customization and price would be estimated based on actual requirements at time of raising of the purchase order by the PSA. | Submit your quotes based on your standard specifications;<br>Additional requirements will fall under customization and will be evaluated separately. |
| 3 | Can you please provide additional specifications for the two (2) four meter long cord that is requested for pricing along with the hammock style net (i.e. type of material, diameter, tensile strength, etc.). | The product material: 210 Denier High Quality Nylon or 100% polyester<br><br>Hammock cord: at least<br>Width: 2 inches<br>Length: 4 meter |

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| **4** | What percentage of the volume will be "allocated" and what percentage "committed"? Is there an approximate estimation? | The percentage of 'allocated' and 'committed' will be decided as part of the tender evaluation. |
| **5** | Please confirm the details of the opening bid day. If no opening bid day, will the bidders receive any official information of all bidders' proposals? | The tender is being conducted in accordance with the published Global Fund Solicitation Rules (2015). Under these rules there is no public bid opening, and information relating to the examination, evaluation and comparison of proposals shall not be shared with bidders. |
| **6** | When is it expected that bidders will be notified that they have been selected as panel suppliers? | Expected notification time is mid-January 2016. |
| **7** | In the Schedule-B1, Company and Product Details, 1.5 Product Details, there is a column "Spare". Could you please advise what information should be provided here, are you referring to accessories? | The column 'Spare' was originally intended for another element. Eventually it was decided not use this and no entry is required against this field. |
| **8** | In the Schedule-B1, Technical Information, 3.1 Colour Coding Proposal We will submit a proposal for the color coding in our bid. In addition, we would like to know if it is possible for us to be informed the proposals from the other bidders after the tender and in the meantime, after we get to know the proposals of the other bidders, we have opportunity to determine and confirm with you our final proposal for color coding. | The methodology for deciding on the colour coding is explained in the RFP document. The Global Fund will assess the various proposals and share with all suppliers the defined colour coding for suppliers to determine and confirm. |
| **9** | Could the Global Fund please provide a breakdown of the 45% allocated by each technical evaluation criterion? | The Global Fund does not share the weighting of the individual criteria within each element. |

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<tr>
<td>10</td>
<td>Could you please elaborate on the evaluation methodology for this criteria? Ownership of Manufacturing Assets - Here is the supply chain for production of bednets.
<table>
<tr><td>yarn</td><td>warping</td><td>knitting</td><td>heat-setting</td><td>impregnation</td><td>cut & sew</td><td>packaging</td><td>shipping</td></tr>
</table>
Manufacturers may own or subcontract parts or the entirety of this supply chain. Therefore, we would recommend that for clarity of the information to be presented to the Global Fund and for a fair assessment to be made, that you require that each supplier specifies where in the supply chain their ownership, party or fully, starts from.</td>
<td>Suppliers are expected to provide the information on the core components of their manufacturing asset depending on their establishment.<br>If your structure is more complex - feel free to elucidate that in your answer to Section 1.8</td>
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<td>11</td>
<td>As part of the accessory/customization costs, the Global Fund requests the additional cost for a biodegradable bag. Can we assume that the Global Fund is asking about the additional cost of a degradable bag which can include both bio-degradable and oxo-degradable bags? An oxo-degradable bag uses a d2wTM additive to speed up the natural degradation of a plastic bag by sunlight and heat. The oxo-biodegradable Plastics Association certifies products tested according to ASTM D6954. Biodegradable bags meet the European norm EN13432 or the American identical test ASTM D6400. The shelf-life of such a bag may be considerably shorter.</td>
<td>The suppliers are requested to provide information on the additional cost of degradable bag. It can be a bio-degradable or an oxo-degradable bags.</td>
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| **12** | The Global Fund requests only 1 price for white and colored nets. Dyeing is an extra process with an extra cost for manufacturers of polyester nets. Therefore, to provide you with a single price for both white and light blue would mean providing you with an average price based on our expectation of the ratio of white and light blue nets you may order from us. As you may want to retain the possibility to benefit from a lower price on white nets from manufacturers of polyester nets, we recommend maintaining the possibility for suppliers to offer a price for white nets and a price for light colored nets. | The Global Fund has considered the implications of using 1 price across both white and coloured nets and we will not be altering this requirement |
| **13** | The Global Fund is considering the viability of negotiating raw material prices centrally. Has the Global Fund considered the fact that each manufacturer has different surface requirements for a given specification and the requirements for the yarn may be different (oil content, anti-static, etc.)? | The Global Fund is considering all the implications for the viability of negotiating raw material prices centrally.<br><br>The information requested is part of that process and no decision has been made on the way forward. |

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| **14** | The WHO established the Vector Control Advisory Group (VCAG) to support the control and elimination of vector-borne diseases by providing a pathway forward for novel forms of vector control.<br>(http://www.who.int/neglected_diseases/vector_ecology/VCAG/en/).<br>As it is the place where innovations should be submitted, we request the Global Fund adds the submission to VCAG of a product to the 2 other proposed criteria (registrations with WHOPES and/or IVCC).<br>The VCAG has the following functions:<br>- To review and assess the public health value, "proof of principle" (epidemiological impact) of new tools, approaches and technologies; and<br>- To make recommendations on their use for vector control within the context of integrated vector management in multi-disease settings.<br>product, technology or approach is considered a new paradigm if one or more of the following conditions are met:<br>An intervention or combination of interventions that protects humans against a different group of vectors or in different transmission settings (or contexts), different human populations or via a different mechanism from existing methods, e.g. an odour-baited trap or a genetically-modified insect.<br>An intervention where one or more of its characteristics is sufficiently changed that entomological effect alone is not sufficient to imply epidemiological effect, e.g. a resistance-breaking bednet.<br>When a product is not adequately described by an existing target product profile (TPP) and validation will result in the development of a new TPP, and hence a new product class.<br>the report of the third meeting of the vector control advisory group, VCAG clarifies that it will convene a specialist subgroup to evaluate and refine manufacturers' claims of efficacy for their products against highly pyrethroid-resistant vector populations, see page 15, WHO (2014)<br>tp://apps.who.int/iris/bitstream/10665/162861/1/9789241508674_eng.pdf?ua=1 | The Vector Control Advisory Group is added to WHOPES and IVCC.<br>Schedule B1 Instructions, Sections 3.2 and 3.4, is amended to include VCAG. |